

**FEATURE**
**ENTERPRISE GROUP LIMITED (EGL)**

Enterprise Group Limited (EGL) was incorporated on 24th November 2008, as the holding company of Enterprise Insurance Company Limited (EIC), Enterprise Life Assurance Co. Limited (ELAC), Enterprise Trustees Limited and Enterprise Properties Limited. Following the reorganisation of the Enterprise Group, the company was listed on the Ghana Stock Exchange in 2010, after EIC was simultaneously delisted from the Exchange.

The core business of EGL is the provision of insurance services – general and life, pensions management and real estate development. EIC handles the general business which involves insurance for fire, marine, motor and general accident while ELAC manages the life assurance aspect. Enterprise Trustees and Enterprise Properties deal with the pensions administration and the real estate wing of the Group respectively.

Since the reorganisation in 2010, the financial performance of the Enterprise Group has been impressive. From Net Income of GHS69.35 million in 2010, the indicator had by the end of the 2014 financial year recorded growth of 315.85% to stand at GHS288.37 million. The bottom line of the Group followed a similar trend, improving consistently from GHS8.35 million in 2010 to GHS61.30 million in 2014. This indicates growth of 633.84% over the five-year period.

Financial statements released by EGL for the first quarter of the 2015 financial show an improved performance compared to the company's financial indicators for the 2014 first quarter. Net Investment Income of the Group grew from GHS13.15 million as at 31<sup>st</sup> March, 2014 to GHS13.77 million as at 31<sup>st</sup> March, 2015, signifying increase of 4.70%. Net Insurance Premiums Revenue also grew by 33.78% to GHS60.97 million with additional Other Income of GHS4.03 million. This resulted in a Net Income of GHS78.77 million for the Group, signifying growth of 34.13% in the GHS58.73 million Net Income earned by 2014 first quarter. During the period, Net Benefits and Claims, Operating Expenses and Commission expense of the Group also went up to GHS41.86 million, GHS17.12 million and GHS10.21 million respectively, leading to a Profit before Tax of GHS9.59 million. Ultimately, Net Profit for the Group stood at GHS7.89 million after deducting Income tax of GHS1.70 million. This bottom line compares favourably to the GHS1.24 million earned by the Group for the 2014 first quarter as it represents an upward climb of 538.87% on a year-on-year basis. It is important to note that of this amount, Profit attributable to owners of the parent company amount to GHS3.46 million while the rest belong to minority interest owners.

After listing on the Exchange in November 2010 at GHS0.42, the performance of EGL on the bourse has been mixed. Initially, the equity's price rose gradually to end 2010 at GHS0.50 but fluctuated in the subsequent year, ending the year 2011 at GHS0.38, a level far below the listing price. In 2012, EGL's price went down further to an all-time low of GHS0.27 in June 2012 before the climbing up gradually to GHS0.48 by 2012 year-end. EGL witnessed a turnaround in its performance on the Ghanaian bourse in 2013 with the equity appreciating by 291.67% in the year. In 2014, the equity recorded its all-time high of GHS2.50 on February 21, 2014

but this had by 2014 year-end dipped to GHS1.75. Currently (as at 31<sup>st</sup> July, 2015), EGL is trading at GHS1.96.

**Income Statement**

*(All figures are stated in thousands of Ghana Cedis)*

	2012	2013	2014	2015 Q1
Net Income	145,694	230,968	288,374	78,769
Net Profit	29,895	39,673	61,298	7,890

**Balance Sheet Summary**

*(All figures are stated in thousands of Ghana Cedis)*

	2012	2013	2014	2015 Q1
Total Assets	223,626	345,997	485,951	508,809
Total Liabilities	117,091	210,845	223,293	231,182
Total Equity	106,535	135,152	262,658	227,627

**Ratios/Statistics**

	2012	2013	2014	2015 Q1
Profit Margin (%)	20.52	17.18	21.26	10.02
Return on Assets (%)	13.37	11.47	12.61	1.55
Return on Equity (%)	28.06	29.35	27.45	3.41
Group EPS (GHS)	0.2278	0.3024	0.4672	0.0601
Equity Holders EPS (GHS)	0.1477	0.2380	0.2896	0.0264
Dividend Per Share (GHS)	0.0320	0.0450	0.2150	
Net Assets Per Share (GHS)	0.8119	1.0300	1.7018	1.7619
Share price				
High (GHS)	0.48	2.02	2.50	1.95
Low (GHS)	0.27	0.47	1.40	1.56
Close (GHS)	0.48	1.88	1.75	1.95

**Investor Ratios**

	2014	2015 Q1
Price to Book Value	1.03	1.11
Price Revenue Ratio	0.80	3.25
Price Earnings Ratio	3.75	32.43
Dividend Yield (%)	20.91	
Year-to-date Return (%)	-6.91	11.43


**Price Information**

Year Opening Price (GHS)	Week Opening Price (GHS)	Current Price (GHS)	Weekly Change (GHS)	Weekly Change (%)	Year To Date (%)
01.01.15	27.07.15	31.07.15			
0.2973	0.3061	0.3046	0.0015 ▼	0.49 ▼	2.45 ▲

## GHANA STOCK EXCHANGE NEWS

The Ghana Stock Exchange recorded significantly high levels of activity during the week under review. A total volume of 5,940,798 shares were traded for a total consideration of GHS4,922,878.06, representing increases of 467.07% and 188.19% in total volume and value trade respectively in comparison with the previous week.

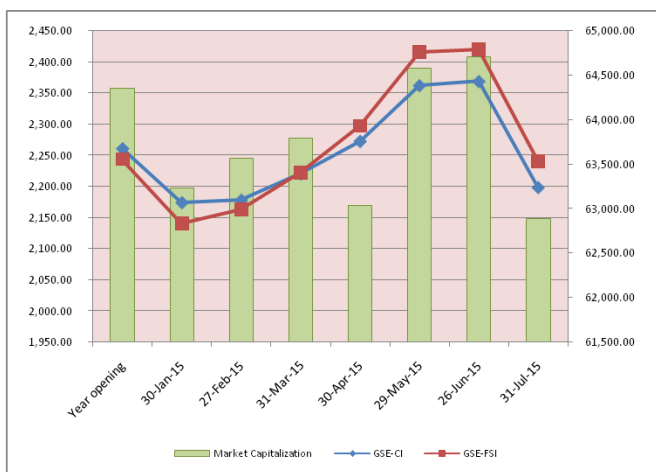
With a total trade of 4,107,754 shares representing 69.14% of the week's total volume of trade, UT Bank Limited was the period's most active equity. On the other hand, PBC Limited was the least traded equity with a total trade of 100 shares.

The general performance of Ghana's capital market, as measured by the GSE Composite Index, declined by 77.01 points as the GSE-CI fell from 2,275.34 points to 2,198.33 points at the end of the week. The GSE Financial Stocks Index also suffered a loss of 79.86 points from 2,319.96 points to 2,240.10 points. The respective year-to-date returns of the GSE-CI and GSE-FSI are -2.77% and -0.16%.

Total market capitalization closed the week at GHS62,883.90 million, showing a GHS975.87 decline from the previous weeks closing position of GHS63,859.77. This was influenced by price declines recorded by some heavily weighted equities including Ecobank Transnational Incorporated, Ecobank Ghana Limited and Standard Chartered Bank Limited.

The graph below shows the trend in the GSE Composite Index, GSE Financial Stocks Index and Market capitalization since the beginning of the year.

Chart 1 – Trend of Market Indicators



## MONEY MARKET NEWS

### Cedi Depreciates Against Major Trading Currencies

After appreciating for several weeks following the intervention of Ghana's Central bank in the foreign currency market, the Ghana Cedi this week depreciated against its major counterparts. The local currency depreciated against the US Dollar, the British Pound, the Euro, the South African Rand and the Japanese Yen by 4.30%, 4.31%, 5.41%, 3.33% and 4.35% respectively.

By the close of the week, the cedi had recorded a year-to-date depreciation of 6.57%, 7.13% and 3.99% against the Dollar, Pound and Yen respectively while a year-to-date appreciation of 3.31% and 0.37% had been recorded against the Euro and Rand respectively.

The following table gives a summary of the interbank rates for the week under review.

Table 1 – Summary of Interbank Rates

	Buying		Selling	
	24.07.15	31.07.15	24.07.15	31.07.15
US Dollar	3.2763	3.4234	3.2796	3.4268
Pound	5.1169	5.3470	5.1231	5.3540
Euro	3.5703	3.7745	3.5731	3.7774
Rand	0.2643	0.2734	0.2645	0.2736
Yen	0.0264	0.0276	0.0264	0.0276

Source: Ghana Association of Bankers

### Yields

For the week under review, two of the four government-backed debt securities recorded increases in their yields. The 91 and 182-day Treasury bill went up by 0.0130% and 0.0241%, transacting at 25.2243% and 25.8949% respectively. The yield on the 1-Year Note and the 2-Year Fixed Rate Note remained stable at 22.5000% and 23.0000% respectively.

At the previous week's tender, short term securities attracted tenders amounting to GHS772.66 million of which GHS772.64 million were sold. Tenders received for medium term securities totalled GHS2.01 million, all of which were sold out.

This week's tender is expected to raise a total of GHS976.00 million.

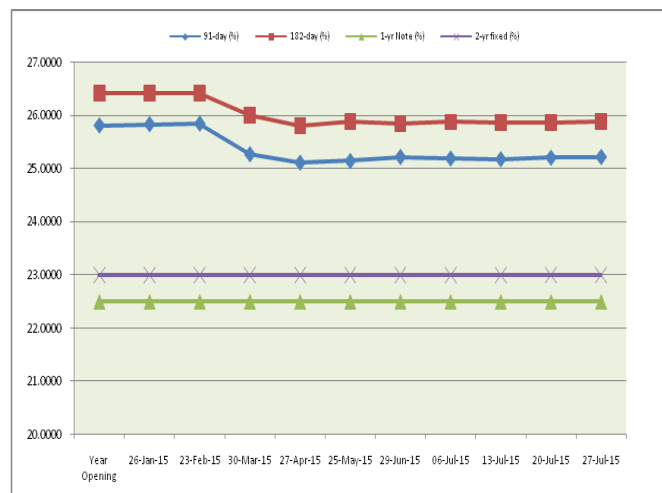
The table below shows the rates for the week under review alongside those of the previous week while the chart displays the trend of the rates so far this year.

Table 2 – Prevailing Interest Rates

Interest Rates (for Weeks Beginning)			
	20.07.15 (% p.a.)	27.07.15 (% p.a.)	Week Change (%)
91 Day	25.2113	25.2243	0.0130 ▲
182 Day	25.8708	25.8949	0.0241 ▲
1-Year Note	22.5000	22.5000	-
2-Year Fixed Rate Note	23.0000	23.0000	-

Source: Bank of Ghana

Chart 2 – Trend of Yields on Money Market Securities



## RELEVANT CORPORATE NEWS

### ESTABLISHMENT OF GHANA FIXED INCOME MARKET

A number of key stakeholders in Ghana's financial market have collaborated to set up the Ghana Fixed Income Market (GFIM). These stakeholders include the Bank of Ghana, The Ghana Stock Exchange (GSE), the Central Securities Depository Ghana Limited (CSD), the Ghana Association of Bankers (GAB), ACI Ghana and Licensed Dealing Members (LDM) of the Ghana Stock Exchange.

The objective of GFIM is to provide a fair, orderly, transparent and efficient market for all fixed income and similar securities as well as bring secondary trading activities in fixed income securities and other similar securities and to provide a market for the secondary trading of such securities.

Relating to securities, all Government of Ghana treasury bills, notes and bonds and Bank of Ghana money market instruments are to be admitted and traded on the GFIM. In addition, quasi-Government of Ghana institutions' money market instruments, notes and bonds; corporate notes and bonds; municipal and/or metropolitan bonds; supra-national bonds; repos; and other fixed income or money market securities may be admitted and traded on the GFIM.

Trading on the GFIM would be limited to entities licensed by the Securities and Exchange Commission to deal in securities (dealers) and in addition authorized by the Bank of Ghana as a primary dealer or licensed by the Bank of Ghana as a bank or licensed by the Ghana Stock Exchange as an LDM. The Bank of Ghana, for monetary policy purposes, is permitted to deal in Government of Ghana and Bank of Ghana securities listed of the GFIM.

In terms of Infrastructure, secondary trading of securities on the GFIM will be by way of an electronic trading and market surveillance system provided by Bloomberg L. P. Cash settlement of trades will be done through the Bank of Ghana while securities settlement will be done at the CSD.

For governance, the GFIM will be governed by an eleven-member governing committee to be chaired by the first deputy governor of the Bank of Ghana. There will be representatives from GSE, CSD, GAB, ACI Ghana, the Ghana Securities Industry Association and the Bank of Ghana and the Debt Management Division of the Ministry of Finance on the committee.

Trading of fixed income securities on GFIM is expected to commence by the end of June 2015.

*GSE Press Release: 187/2015*

### EGL – RESIGNATION OF A DIRECTOR

Enterprise Group Limited (EGL) has announced the resignation of Mr. Ken Ofori-Atta from the Board of the company effective June 30, 2015.

*GSE Press Release: 225/2015*

## 2013 DIVIDEND INFORMATION

Company	Dividend Per Share	Qualifying date	Book Closure	Payment Date
<b>INTERIM DIVIDEND</b>				
EGL	GHS0.020	Oct 1 (2013)	Oct 2 - 3	Nov 4
<b>TOTAL</b>	GHS0.0771	Dec 18 (2013)	Dec 19 - 20	Dec 24
<b>FINAL DIVIDEND*</b>				
CAL	GHS0.053	Mar 21	Mar 24 - 26	Apr 30
SOGEGH	GHS0.06	Mar 27	Mar 28 - 31	May 15
EBG	GHS0.43	April 21	April 22-29	May 14
HFC	GHS0.035	April 21	April 22-23	May 15
FML	GHS 0.09	May 5th	May 6-7	June 12
BOPP	GHS0.0334	May 7th	May 8-9	June 20
EGL	GHS0.025	May 19th	May 20-22	June 30
SCB	GHS1.15	May23rd	May 26-27	June 30
TBL	25 bututs	May 29th	May 30	June 4
<b>TOTAL</b>	GHS0.0985	June 11	June 18	June 25
GOIL	GHS0.0160	June 11	June 12	
MLC	GHS0.010	June 25	June 26-28	July 21
CMLT	GHS0.006	July 10	July 11	Aug 15

*\*All dates for final dividends are in 2014*

## 2014 DIVIDEND INFORMATION

Company	Dividend Per Share	Qualifying date	Book Closure	Payment Date
<b>PREFERENCE SHARES</b>				
SCB PREF.	GHS 0.0758	Feb. 27 (2015)	Mar. 2 – 4	Mar. 30
SCB PREF.	GHS 0.0762	Aug. 28 (2015)	Aug. 31 – Sep. 2	Mar. 30
<b>INTERIM DIVIDEND</b>				
TBL	43.60 bututs	Oct. 9 (2014)	Oct. 10	Oct. 13
<b>TOTAL</b>	GHS 0.0771	Dec. 3 (2014)	Dec. 4 - 11	Dec. 14
EGL	GHS 0.19	Dec. 8 (2014)	Dec. 9 - 10	Dec. 11
<b>FINAL DIVIDEND</b>				
CAL	GHS 0.081	Mar. 23 (2015)	Mar. 24 - 26	Apr. 30
MAC	GHS 0.05	Apr. 7 (2015)	Apr. 8 - 10	May 7
GCB	GHS 0.32	May 15 (2015)	May 18 - 21	June 22
HFC	GHS 0.06	Apr. 22 (2015)	Apr. 23 - 24	May 22
EBG	GHS 0.79	Apr. 24 (2015)	Apr. 27 – May 6	May 21
BOPP	GHS 0.0706	May 7 (2015)	May 8	Jun. 18
FML	GHS 0.09	May 4 (2015)	May 5 - 6	Jun. 1
TBL	30 Bututs	May 4 (2015)	May 5	May 12
GOIL	GHS 0.02	May 6 (2015)	May 7 - 8	
SCB	GHS 0.35	May 15 (2015)	May 18 - 19	June 30
EGL	GHS 0.025	June 16 (2015)	June 17 - 18	July 28

Listed Equities	% of Market Capitalization	Week Opening Price (GHS)	Week Closing Price (GHS)	Price Change (GHS)	Weekly Return (%)	Year-to-Date Return (%)	P/E Ratio	Dividend Yield (%)	Return on Assets (%)	Price/Book Value	Price/Revenue
	31.07.15	27.07.15	31.07.15		31.07.15	31.07.15	31.07.15	31.07.15	31.07.15	31.07.15	31.07.15
ACI	0.001	0.02	0.02	-	-	-	-	-	-11.48	0.12	0.16
AGA	23.82	37.00	37.00	-	-	-	-	-	-22.74	4.55	3.35
ALW	0.02	0.06	0.06	-	-	200.00	-	-	-3.52	0.26	0.11
AYRTN	0.06	0.18	0.18	-	-	-	-	-	4.94	1.90	3.26
BOPP	0.23	4.25	4.20	0.05 ▼	-1.18	2.44	17	1.68	12.64	3.35	4.12
CAL	0.90	1.10	1.03	0.07 ▼	-6.36	1.98	4	7.86	5.92	0.89	0.74
CLYD	0.002	0.03	0.03	-	-	-	47	-	1.10	0.01	0.002
CMLT	0.001	0.12	0.12	-	-	-	-	-	3.86	0.48	0.21
CPC	0.06	0.02	0.02	-	-	-	-	-	-2.68	-7.77	0.66
EBG	3.82	8.48	8.20	0.28 ▼	-3.30	7.89	6	9.63	1.42	0.37	8.79
EGL	0.41	1.96	1.96	-	-	12.00	10	10.97	11.47	1.55	0.81
ETI	10.76	0.33	0.30	0.03 ▼	-9.09	7.14	4	-	1.16	1.65	1.99
FML	1.08	5.80	5.82	0.02 ▲	0.34	10.86	13	1.55	21.45	8.85	4.87
GCB	1.86	4.55	4.41	0.14 ▼	-3.08	-16.79	4	7.26	6.73	2.51	2.06
GGBL	0.92	2.75	2.75	-	-	-14.06	-	-	3.77	2.76	2.58
GOIL	0.63	1.51	1.57	0.06 ▲	3.97	49.52	13	1.27	5.52	5.65	0.04
GSR	0.81	1.99	1.99	-	-	-14.96	-	-	1.09	0.01	0.04
GWEB	0.001	0.02	0.02	-	-	-33.33	-	-	2.25	-0.30	1.24
HFC	0.66	1.60	1.40	0.20 ▼	-12.50	-6.67	7	4.29	3.73	1.09	1.06
MAC	0.08	5.50	5.50	-	-	22.22	2	0.91	27.56	2.28	4.68
MLC	0.01	0.17	0.17	-	-	-39.29	1	-	-1.31	0.09	0.09
PKL	0.003	0.05	0.05	-	-	-16.67	-	-	-35.20	-1.23	1.41
PBC	0.09	0.12	0.12	-	-	-	-9	-	-2.70	1.46	0.05
PZ	0.10	0.36	0.36	-	-	20.00	-	-	0.26	1.57	0.80
SCB	3.49	19.40	19.00	0.40 ▼	-2.06	-6.63	15	1.84	1.70	1.01	2.11
SIC	0.05	0.15	0.15	-	-	-59.46	3	-	228.66	0.40	0.27
SPL	0.02	0.04	0.04	-	-	100.00	20	-	8.45	1.07	0.44
SOGEGH	0.46	0.92	0.78	0.14 ▼	-15.22	-22.00	10	-	2.99	1.34	1.32
SWL	0.001	0.04	0.04	-	-	-	12	-	38.67	0.38	0.08
TBL	0.11	0.35	0.35	-	-	45.83	6	-	2.94	0.16	0.09
TOTAL	0.94	5.30	5.30	-	-	-13.11	10	1.45	10.59	0.68	0.06
TRANSOL	0.004	0.03	0.03	-	-	-	-	-	11.50	-0.70	13.71
TLW	47.60	33.00	33.00	-	-	-5.69	-	-	1.88	5.48	11.27
UNIL	0.73	7.30	7.30	-	-	-31.78	9	-	7.32	13.98	1.41
UTB	0.12	0.16	0.16	-	-	-36.00	7	-	0.73	0.04	0.15
<b>Depository Shares</b>											
AADS	0.08	0.52	0.52	-	-	-	-	-	-	-	-
<b>Preference Shares</b>											
SCB-PREF	0.02	0.69	0.69	-	-	18.97	-	-	-	-	-
<b>GAX</b>											
SAMBA	0.01	0.73	0.73	-	-	-	-	-	-	-	-
MMH	0.02	0.11	0.11	-	-	-	-	-	-	-	-
<b>ETF</b>											
GLD	0.03	47.00	47.00	-	-	31.28	-	-	-	-	-

■ As at December 2013 ■ As at September 2013 ■ As at May 2013 ■ As at March 2013 ■ As at December 2012 ■ As at September 2012 ▲ Price Gainers ▼ Price Decliners

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